

WHEN TO RUN A SALE

JANUARY	FEBRUARY	MARCH
– New Year's Day Sale	– Valentine's Day Sale	– St. Patrick's Day Sale
	– President's Day Sale	
	– End of Season Winter Sale	

APRIL	MAY	JUNE
– Easter Sale	– Mother's Day Sale	– Father's Day Sale
	– Memorial Day Sale	
	– End of Season Spring Sale	

JULY	AUGUST	SEPTEMBER
- Independence Day Sale	– Back to School Sale	– Labor Day Sale
– Christmas in July Sale		
– End of Season Summer Sale		

OCTOBER	NOVEMBER	DECEMBER
– Columbus Day Sale	– Black November Sale	– After Christmas Sale
– Halloween Sale	– Black Friday Sale	– Free Shipping Day Sale
– End of Season Fall Sale	- Cyber Monday Sale	– Boxing Day Sale (Dec. 26)
	- Cyber Week Sale	
	– Cyber Monday Sale	
	– Small Business Saturday Sale	

YEAR ROUND IDEAS				
– Facebook Fan Sale	– Etsy Shop Sale	– Etsy Sitewide Sales Events		
– E-mail Newsletter Sale	– Instagram Fan Sale	– Customer Appreciation Sale		

Note: These are just suggestions, not that you should participate in all.