## WHEN TO RUN A SALE

| JANUARY | FEBRUARY |  |
| :--- | :--- | :--- |
| - New Year's Day Sale | - Valentine's Day Sale | MARCH |
|  | - President's Day Sale |  |
|  | - End of Season Winter Sale |  |


| APRIL |  | MAY |  | JUNE |
| :--- | :--- | :--- | :---: | :---: |
| - Easter Sale | - Mother's Day Sale |  |  |  |
|  | - Memorial Day Sale |  |  |  |
|  | - End of Season Spring Sale Day Sale |  |  |  |


| JULY | AUGUST | SEPTEMBER |
| :--- | :--- | :--- |
| - Independence Day Sale | - Back to School Sale | - Labor Day Sale |
| - Christmas in July Sale |  |  |
| - End of Season Summer Sale |  |  |


| OCTOBER | NOVEMBER | DECEMBER |
| :--- | :--- | :--- |
| - Columbus Day Sale | $\begin{array}{l}\text { - Black Friday Sale } \\ \text { - Cyber Monday Sale } \\ \text { - Halloween Sale } \\ \text { - End of Season Fall Sale } \\ \text { - Cyber Monday Sale } \\ \text { - Small Business Saturday Sale }\end{array}$ | $\begin{array}{l}\text { - Free Shipping Day Sale } \\ \text { - Boxing Day Sale (Dec. 26) }\end{array}$ |
|  | YEAR ROUND IDEAS |  |$]$| - Etsy Shop Sale |
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| - Facebook Fan Sale |

Note: These are just suggestions, not that you should participate in all.

