

2025 DESIGN & GOAL PLANNER

FOR A HANDMADE BUSINESS

By Julie Siomacco

GET IN TOUCH WITH US AT INFO@SOUTHERNCHARMWREATHS.COM

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IMPORTANT DATES & HOLIDAYS

US DATES AND HOLIDAYS TO REMEMBER FOR 2025

JANUARY

January 1 - New Year's Day

January 6 - Epiphany

January 20 - Martin Luther King Jr. Day

January 20 - Inauguration Day

FEBRUARY

February 2 - Groundhog Day

February 9 - Super Bowl Sunday

February 14 - Valentine's Day

February 17 - President's Day

MARCH

March 1 - Ramadan Starts

March 4 - Shrove Tuesday/Mardi Gras

March 5 - Ash Wednesday

March 7 - Employee Appreciation Day

March 9 - Daylight Savings Time Starts

March 14 - Holi

March 14 - Purim

March 17 - St. Patrick's Day

March 20 - First Day of Spring

March 31 - Eid al-Fitr

APRII

April 13 - Palm Sunday

April 13 - Passover Begins

April 15 - Tax Day

April 18 - Good Friday

April 20 - Passover Ends

April 20 - Easter Sunday

April 21 - Easter Monday

MAY

May 1 - National Day of Prayer

May 5 - Cinco de Mayo

May 6 - National Teacher Appreciation Day

May 11 - Mother's Day

May 26 - Memorial Day

JUNF

June 14 - Flag Day

June 15 - Father's Day

June 19 - Juneteenth

June 20 - First Day of Summer

JULY

July 4 - Independence Day

SEPTEMBER

September 1 - Labor Day

September 11 - Patriot Day

September 22 - First Day of Fall

September 23 - Rosh Hashana

OCTOBER

October 2 - Yom Kippur

October 13 - Columbus Day

October 16 - Boss's Day

October 20 - Diwali

October 31 - Halloween

NOVEMBER

November 2 - Daylight Savings Time Ends

November 11 - Veterans Day

November 21 - Pink Friday

November 27 - Thanksgiving Day

November 28 - Black Friday

November 29 - Shop Small Saturday

DFCFMBFR

December 1 - Cyber Monday

December 2 - Giving Tuesday

December 15 - First Day of Hanukkah

December 21 - First Day of Winter

December 22 - Last Day of Hanukkah

December 24 - Christmas Eve

December 25 - Christmas Day

December 26 - First Day of Kwanzaa

December 31 - New Year's Eve





The wisest decision I made
The biggest lesson I learned
The biggest risk I took
The biggest surprise of the year
The most important thing I did for others
The biggest thing I completed



DESIGN PLANNER

FOR A HANDMADE BUSINESS

"YOU ARE CREATING YOUR REALITY NOW EVERY MOMENT, WHETHER YOU KNOW IT OR NOT. MUCH THAT IS GOOD AND EVEN WONDERFUL HAS COME INTO YOUR LIFE WITHOUT YOU HAVING ANY INKLING THAT YOU WERE THE CREATOR OF IT." - NEVILLE GODARD

Once I read this quote years ago, I was intrigued to test it so I began my positive mindset journey. I mean what could it hurt, right? You see, by nature I'm the pessimist, the one always playing devil's advocate in conversations. But with my journey of shifting to an abundant and growth mindset, I learned that this way of thinking and being was hurting me.

I've always had big goals. God made me this way. Maybe you too feel the feeling or desire inside that you're supposed to be doing something bigger in your life than what you're currently living too and can relate. But my poverty and fixed mindset kept me stagnant, living life on autopilot waiting for the next negative event to happen. And then it did. My husband, who was the sole provider of our family, lost his job. At first I was scared. So I prayed and trusted. Again, I TRUSTED. In a few days my fear shifted to calm. Then I was intuitively given a message that I should put all my efforts into growing my newly established wreath-making business.

This felt very risky to me – no immediate income, no health insurance for the kids, lots of things that could go wrong with this decision. But I diligently followed the nudge given and blindly started to research how to grow an online business.

Through this research I was introduced to a positive mindset and ways to shift my thoughts to abundant thinking. Little by little I started to notice changes in myself and my family. Opportunities I had not seen before became clear to me and through implementation, learned of what my life's purpose is.

Do you know what your life's purpose is? When I ask people this question, I'm surprised to see how many 60+ years old still have not figured out the answer to this question. While this planner may not give you the answer immediately, I hope with implementation, you'll start to get clear on what you really want from your life and business, and see opportunities present to you.

Here's what I've noticed teaching solopreneurs for a decade;

- 1 people who receive something for free, rarely take action to get to the next step
- 2 people who pay but don't implement, give up and quit
- 3 people who don't believe they can succeed, don't.



Why do so many start with excitement and big dreams, but fail? This was a question I had been pondering for years and it wasn't until speaking to my own mindset coach, Kathryn, this year, when the answer finally presented itself.

Most solopreneurs fail because they don't think they can win. They may feel they can be successful to a point but then start to dwindle in their beliefs and their efforts.

How ironic that it took me working on my mindset to realize that mindset is the missing link for so many new business owners. So in this year's planner, I knew I wanted to help change this mentality in others and shift this trend by teaching goals in a way I've never taught before.

I want to help you put these theories into practice. This is an easy-to-use planner and includes action steps you should take daily. At first it may feel uncomfortable but it will become a habit you'll begin to love. Also, there is no right or wrong way to answer questions or complete these forms. There is no judging!!! These action steps are to help you be the best you, not to make you feel bad about where you are in your journey. But you MUST implement and do the work in order to be crystal clear for your coming year. If you're not crystal clear, you'll be chasing all the squirrels in the yard and wonder why you're not seeing results.

I feel these steps will truly help you create a life of joy, passion, love, success, and harmony.

Let's get started!

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FORGIVENESS



2024 REFLECTION

HOW YOU'VE GROWN THIS YEAR

Now let's celebrate our 2024 wins! Write down one to five positive things that happened for you that you'll want to remember forever. Did you travel somewhere? Did you accomplish a money or relationship goal? Did you develop a new positive habit? Take time to reflect and then celebrate these accomplishments.

1.
I FEEL: I CELEBRATED HOW:
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I FEEL: I CELEBRATED HOW:
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I FEEL:
I CELEBRATED HOW:
4.
I FEEL:
I CELEBRATED HOW:
TOLLEDKITED HOW.
5.
 2.
I FEEL:
I CELEBRATED HOW:





These three things I will love about myself:
I am ready to let go of these three things:
These three things I want to achieve the most:
These three people will be my pillars during rough times:
These three things I will dare to discover:
These three things I will have the power to say no to:



GOALS





Take a look at the areas of your life and decide your goals for each of them for the next year. Put those goals on the page—this is the first step towards realizing them.

PERSONAL LIFE / FAMILY	CAREER / STUDIES
FRIENDS / COMMUNITY	RELAXATION / HOBBIES / CREATIVITY
PHYSICAL HEALTH / FITNESS	MENTAL HEALTH / SELF-KNOWLEDGE
HABITS THAT DEFINE YOU	A BETTER TOMORROW What will you do next year to leave the world in a better shape than you found it?



Start with the end in mind - A letter to your future self!

As you stand at the threshold of the new year, or before delving into your planning routine, begin with an imaginative exercise: write a letter to your future self, dated one year from now, celebrating all your accomplishments. Envision the future vividly:

- · Where do you find yourself?
- · What activities occupy your days?
- · How has your life transformed?
- · What does your business look like now?
- · Who are the people you collaborate with?
- · Describe a typical day in this successful year.

Let your imagination roam freely, picturing a year where no obstacle hindered your progress. Imagine having conquered all fears (money, time, knowledge), taken decisive actions, and witnessed the perfect alignment of opportunities that led to the realization of all your personal and professional aspirations.

In your letter, express your emotions and write in the present tense, as if these dreams have already come to fruition. Try to use your emotions and senses. This technique has proven effective time and again, not just for me but also for my family. It's a powerful tool for setting your intentions and manifesting the future you desire.

For example:

Dear Julie,

You did it! You feel accomplished, successful, and proud—and you should. I love you and am so grateful for how far you've come.

I'm thrilled to share that you've stayed consistent with your exercise routine, feeling healthy, energetic, and confident in your skin. Weighing in the 170's again, you've embraced a lifestyle that brings balance and vitality, with meditation playing a key role in your wellness journey.

Your relationship with Mike has flourished. By prioritizing meaningful conversations and shared experiences, you've deepened your connection and reignited your passion for one another, bringing immense joy to this stage of life.

Through continued self-reflection, meditation, and reading, you've found clarity and fulfillment. You've let go of the need to control everything, discovering freedom and fun in the process. Life feels lighter, and your direction is crystal clear.

The sale of your old house and the move to your new lake house went seamlessly. Your dream retreat is now a serene, creative haven where you unwind, reflect, and draw inspiration from the beauty of nature. It's a source of abundance and peace.



AWARENESS

WRITE A LETTER FOR WHAT YOU HOPE TO ACCOMPLISH

Professionally, you've made a tremendous impact. Your work inspires others to follow their intuition, creating meaningful changes in their lives. Overcoming the fear of presenting on stage at someone else's event was scary, but you did it! You delivered an amazing presentation that left a lasting impact on the audience, proving your courage and expertise.

Wreath Makers Live was a resounding success—sold out in person with thousands tuning in virtually. The energy was electric, and attendees left empowered to grow their businesses. The Quantum Leap Workshop transformed lives in ways attendees never thought possible, and your increased revenue has fueled your passion for giving back.

The podcast continues to thrive, ranking consistently and receiving heartfelt reviews about how it's helping others embrace abundance. It's become a powerful platform for shifting mindsets and supporting personal growth.

You're living life fully, confidently saying no to what doesn't serve you and yes to adventures and exploration. Social media growth has been astounding, connecting you with an audience that values your authenticity. You've built a community that supports and inspires one another.

You've let go of limiting beliefs, leaned into trust over strategy, and created a remarkable year filled with personal fulfillment, professional success, and exciting adventures.

With love, gratitude, and pride, Julie



AWARENESS

WRITE A LETTER FOR WHAT YOU HOPE TO ACCOMPLISH

DEAR	DATE
LOVINGLY YOURS,	





Goals are not only about money!

After mentoring numerous individual entrepreneurs in the creative industry, I've embraced a holistic approach to goal-setting. Instead of relying solely on S.M.A.R.T goals, I advocate for targeting various life aspects, not just business. For those new to goal-setting, this year is an ideal starting point. Surround yourself with a community, group, or an accountability partner who maintains a positive outlook, aiding in your commitment. Imagine your life as a wheel: setting goals in diverse areas ensures a balanced, smoother journey.

Understanding Goal Types

TYPES OF GOALS

- Knowing Goals: doing something you already know how to do
- Thinking Goals: Goals you "think you can accomplish"
- Fantasy Goals: Goals from fantasies originated through the effective use of your imagination

Knowing Goals: These are the objectives you set within your existing skill set. While they're great for building momentum in goal achievement, the sense of fulfillment they offer is usually limited. An example might be committing to daily Facebook posts. They're straightforward but offer modest satisfaction.

Thinking Goals: These goals are slightly more ambitious. You're fairly confident you can attain them, but they require a leap of faith, often challenging your preconceived notions about time and resources. These are common in personal ambition and business, where leaders set such targets for their teams. A classic example is writing a book – achievable yet demanding.

Fantasy Goals: These represent the zenith of goal setting, marked by a thrilling mix of excitement and discomfort. They involve deep trust in the process: setting clear intentions, diligent research, constant visualization, and unwavering focus. Here, aligning your subconscious desires with your conscious efforts is crucial. The outcomes, like a trip to Italy or purchasing a dream home, are profoundly rewarding.

In all cases, the emphasis should be on the emotional reward anticipated upon achieving these goals. This approach ensures that the journey towards each goal is as fulfilling as the achievement itself.





Pivotal Yearly Goal: Begin by identifying one significant goal that will stand out in your memory. This goal should mentally stimulate and challenge you, whether it's personal or professional. Examples include quitting smoking, losing weight, starting a podcast, writing a book, relocating, or launching a business. Choose something that excites yet intimidates you, as this mix of emotions indicates a true mental challenge.

Your one goal to remember forever:	
Emotion you'll have when goal is achieved:	

Bi-monthly Experiential Goals: Commit to engaging in fun and thrilling activities every two months. These objectives are crucial for enjoying life to its fullest. Whether it's a weekend getaway, a lunch with a friend, or a dance class, choose activities that bring joy and vitality.

MONTH 1:	DATE:
MONTH 2:	DATE:
MONTH 3:	DATE:
MONTH 4:	DATE:
MONTH 5:	DATE:
MONTH 6:	DATE:

A goal should be an aspiration to accomplish something unprecedented for you. It's designed for growth – emotionally, physically, spiritually, intellectually, or financially. If the path to your goal is already known, it may not provide the intended growth opportunities. True achievement comes from pursuing something deeply desired, fueled by internal inspiration.



GOAL SETTING

SET 50 GOALS IN ALL AREAS OF YOUR LIFE

If there was no limit to what you could do/be/buy or become, what would you do in the next 1-10 years? If you could not fail, what would you do? Do not be realistic, don't set S.M.A.R.T goals. Instead set BIG goals and BIG visions for your life and business. List goals you want to achieve in all areas of your life. Health | Relationships | Work & Business | Fun | Recreation | Money | Personal Growth | Spiritual

Below, set 50 goals you want to achieve in all areas of your life.

After listing all 50 goals, circle your 5 Most Important Goals.

Beside the goals fill in the time frame you wish to achieve these specific goals in terms of months (3, 6, 9) or years (1, 3, 5, 10).

26. 27. 28. 29. 30. 31.
28. 29. 30.
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 50.



WHAT IS YOUR WHY?

IMPORTANCE OF YOUR 'WHY'

Why did you want to start your business in the first place?

Discovering your 'why' is essential for any handmade business owner. It goes beyond the surface level of making products or profits; it's about the deeper motivations and passions that sparked the start of your business. This could stem from a love for the craft, a desire to uphold a family tradition, or a commitment to bringing something unique to the world. Recognizing this 'why' is crucial as it acts as a guiding light, influencing business decisions and differentiating your brand in a crowded market. It forms the backbone of your brand story, creating a genuine connection with your audience and setting you apart.

Emotional Connection and Resilience

Your 'why' should be deeply connected to strong emotions, as this emotional anchor is what sustains motivation, especially when faced with challenges. In the tumultuous entrepreneurship journey, your emotionally charged 'why' becomes a source of resilience. It helps in perceiving setbacks as learning opportunities rather than failures, and it fosters authenticity, building trust and loyalty among your customers. This emotional foundation ensures that your business isn't just a commercial venture, but a personal journey that resonates with you and your audience.

Identifying and Embracing Your 'Why'

To identify and embrace this 'why', start with reflection exercises. Write down what aspects of your craft excite you, and consider the feedback from customers for additional insights. Look for recurring themes in your life and work, which can often point to your deeper motivations. Think about the future impact you wish to have through your business, as this can reveal your current driving forces. Sharing your 'why' with others not only solidifies it within yourself but also cultivates a supportive community, reinforcing the purpose and passion behind your business.

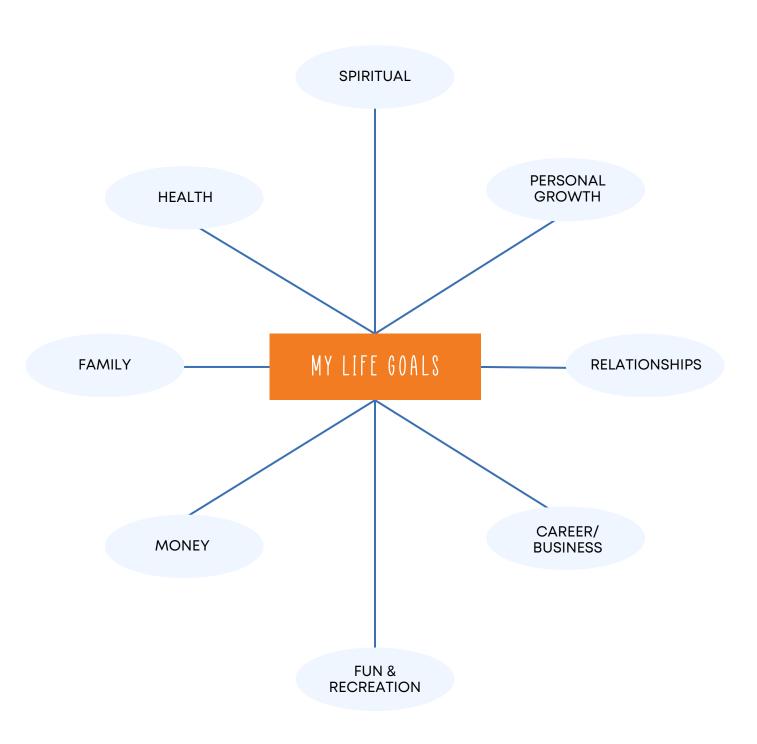
"YOUR WHY SHOULD BE BIGGER THAN YOUR FEAR."

WHAT IS YOUR WHY?	
WHAT ARE YOUR FEARS? Instead of listing the negative, rephrase your fears into a positive statement. Ex. Not "I'm afraid of success", but "I will be able to handle the orders when the time comes".	





If you're a visual person, you'll love this exercise! First, create a clear overview of your goals. Then divide your goals into smaller targets. Next make the smaller targets: Specific, Measurable, Actionable, Time Sensitive. Make a mind map for a clear plan.





FOR ME, SUCCESS MEANS...

MY WHY		MY REWARDS
	MY 3-YEAR GOALS	
	•	
	MY 1-YEAR GOALS	
	MY 3- MONTH GOALS	

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MY WORD FOR THE YEAR AHEAD

Pick a word to symbolize and define the year ahead. You can look at this word if you need some extra energy, so you remember not to give up your dreams.
SECRET WISH Unleash your mind. What is your secret wish for the next year?
DARE TO DREAM What does the year ahead of you look like? What will happen in an ideal case? Why will it be great? Write, draw, let go of your expectations and dare to dream.



VISION BOARD





Vision boards help clarify our dreams, wants, and goals. To create a goal is to create a vision, and by assembling a vision board, we set an intention with the universe. This process is about claiming our goals as our own and beginning to live as though they are already a reality.

Vision boards are not just about images; they are about emotion. They help us emotionally connect with our goals and tap into the vibrations that align with the Law of Attraction. This universal law suggests that what we think about and feel deeply, we attract. You don't have to fully understand how it works—just like gravity or electricity—to know it's real.

The key to the Law of Attraction is not just focusing on what you want but aligning your emotions with the belief that it's possible. For instance, if you visualize a bigger house but feel deep down that it's unattainable, the disbelief is what you vibrationally project. Conversely, if you visualize the house and truly believe it's meant for you, that belief is what resonates with the universe.

So why create a vision board? Visualization itself is not magic, but it's a powerful tool to shift your emotional state and belief system. A vision board serves as a constant reminder of the feelings and energy you want to embody when your dreams become reality. With all the distractions of daily life, having a clear focus on your goals is invaluable.

CREATING YOUR VISION BOARD

When creating your vision board, think about every area of your life:

- Career & Professional: What is your dream job? What impact are you making?
- Lifestyle & Environment: How do you dress? Where do you live? Who are your friends?
- Material & Financial: Are there specific items or financial goals you want?
- Health & Wellbeing: What improvements do you want to make?
- Personal Growth: Do you want to learn something new or deepen a practice?
- Relationships: How do you want them to evolve?
- Legacy & Contribution: What mark do you want to leave on the world?
- Emotional Wellbeing: How do you want to feel each day?
- Fun & Recreation: What activities bring you joy?

Start by writing down what you want in each area, then narrow it down to 3-4 areas that emotionally resonate the most with you. Choose images that evoke strong, positive emotions and represent these areas.





TIPS FOR BUILDING YOUR VISION BOARD

Do:

- Keep your board as a visual reminder of your manifested visions.
- · Create it with joy and expectation as though it's already yours.
- Use 10-15 images to maintain focus.
- Include quotes or affirmations with positive and powerful language.
- Add 2-3 accomplishments to remind yourself of past successes.
- · Place it several places where you will see it daily to reinforce the feelings you want.

Don't:

- · Avoid vague goals like "I want to be healthy" or "I want more money." Be specific!
- Don't make your board about someone else's version of success—stay true to your vision.
- · Avoid starting when you feel negative or out of alignment with your goals.

I have more do's and don'ts on my podcast, <u>Our Reimagined Life Episode #23 - The Magic of Vision Boards</u> found at ourreimaginedlife.com.





USE THE FOLLOWING PROMPTS TO REFLECT ON YOUR DREAMS:

1. What are your top goals in the above life categories mentioned above?
2. Write down 2-3 emotions you want to feel on a regular basis for the new year (e.g., peace, joy, confidence, fun).
3. What images or symbols remind you of these emotions?
4. What are 3-4 specific things you want to manifest in the next year?
5. How do you want your life to look and feel when these goals are achieved?

Now, gather images that align with your answers and start creating your vision board. I personally like to use Canva.com to create mine. There are a lot of images on the app but I can also copy images from Pinterest or other online resources and paste them onto my project within Canva. Let this vision board be a source of inspiration and alignment every day!







Let's discuss stacking habits! Setting goals for positive habits will help you in all aspects of your life. I like to make new habits quarterly. I feel it takes me 90 days to feel like it sticks. And if you're like me finding it hard to remember to incorporate your new habits into your daily routine, consider stacking them with other habits.

Example, while making my cup of coffee, I'm going to do 10 squats. After brushing my teeth, I'm going for a 20 minute walk. When I drive, I'll listen to a book on audio.

So what you're doing is using a current and automatic trigger to trigger another habit you'd like to cultivate.

If you're having trouble changing your habits, the problem isn't you. The problem is your system. Bad habits repeat themselves again and again not because you don't want to change, but because you have the wrong system for change. Create a system that supports your goals.

Four Laws of Behavior Change, which make habits:

- Obvious
- Attractive
- Easy
- Satisfying

So for example, let's say you want to cultivate a daily exercise habit. Let's go through the process.

- **Obvious.** You could set an alarm on your phone to tell you it's 'workout time'. Many who exercise talk about exercising at the same time every day. You could put a do not disturb sign on your door so everyone knows including you, when that door closes, you're exercising. You could have a certain spot in the house only for exercising (or meditating, praying, etc.)
- Attractive. When I workout I need music! I can't bear to do it without listening to something. It helps with my mood during the workout and gets me out of my head. So choose your favorite music, wear your attractive workout clothes, walk in the nice neighborhood, etc. Whatever you can do to make the whole experience super inviting.
- Easy. So rather than say I'm going to exercise 20 minutes without fail, as some days you're just not motivated right? Perhaps to make it easier, you might say, I'm going to walk for 10 minutes with the dog and take the stairs in the office or park the furthest from the entrance of Hobby Lobby. Combined it will be 20 minutes. I think to create a great habit we need to relax the rules a little and make it easy to be successful.





SETTING POSITIVE FOR POSITIVE HABITS

• Satisfying. Well the fact you have exercised will be satisfying in and of itself, plus as you start to stack the days one after the after, you will also feel a sense of satisfaction, but is there anything else you can add to the mix? Can you give yourself a break every couple of weeks to treat yourself. Example after 2 solid weeks of exercising, I'll treat myself to a massage, mani-pedi, etc. How can you reward yourself for sticking to your habit which ultimately makes the whole experience far more satisfying?

Make a list of new habits you want to incorporate this year.

Examples would be exercise, praying, meditating, positive thinking, rewarding yourself, etc...

MY POSITIVE HABIT IDEAS



DAILY HABITS CREATE AN EMPOWERING ROUTINE

Design a daily morning & evening routine that will help you to live a happy, healthy, successful life, achieving all of your goals. Keep track of your daily routines and habits using the 90-day habit tracker inside this planner.

HABIT TIME TOTAL TIME NEEDED

HABIT TIME TOTAL TIME NEEDED



90-DAY HABIT TRACKER

Follow up on your daily morning and evening routine habits using a 90-day tracker. The first 21 days are the most challenging. Don't stop. After 66 days of practicing it daily, it becomes a part of you.

Examples: meditation, exercise, gratitude, positive thinking, self-learning, food journaling, visualization, giving back

Create new habits once a quarter.

MONTH 1

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

MONTH 2

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

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Create new habits once a quarter.

MONTH 4

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

MONTH 5

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

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Create new habits once a quarter.

MONTH 7

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

MONTH 8

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

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Examples: meditation, exercise, gratitude, positive thinking, self-learning, food journaling, visualization, giving back

Create new habits once a quarter.

MONTH 10

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD

MONTH 11

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD
																															L	

LIST YOUR HABIT	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	REWARD



MONTHLY PLANNER



2025 MONTHLY PLANNER

	JANUARY				FEBRUARY			MARCH												
Мо	Τυ	We	Th 2	Fr 3	Sa 4	Su 5	Мо	Τυ	We	Th	Fr	Sa 1	Su 2	Мо	Τυ	We	Th	Fr	Sa 1	S U 2
6 13 20 27	7 14 21 28	8 15 22 29	9 16 23 30	10 17 24 31	11 18 25	12 19 26	3 10 17 24	4 11 28 25	5 12 19 26	6 13 20 27	7 14 21 28	8 15 22	9 16 23	3 10 17 24 31	4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	8 15 22 29	9 16 23 30
	APRIL							MAY						U	JUNE	-				
Mo 7	Tu 1 8	2	Th 3 10	Fr 4 11	Sa 5 12	Su 6 13	5	6	We 7	1	Fr 2 9	Sa 3 10	SU 4 11	2	3	We	5	Fr	Sa 7	Su 1 8
14 21 28	15 22 29	16 23 30	17 24	18 25	19 26	20 27	12 19 26	13 20 27	14 21 28	15 22 29	16 23 30	17 24 31	18 25	9 16 23 30	10 17 24	11 18 25	12 19 26	13 20 27	14 21 28	15 22 29
		U	JULY	'			AUGUST				SEPTEMBER									
Мо		We	Th	Fr	Sa	Su	Мо	Τυ	We	Th	Fr	Sa	Su	Mo	Tu 2	We 3	Th 4	Fr 5	Sa 6	Su 7
7 14 21 28	1 8 15 22 29	2 9 16 23 30	3 10 17 24 31	4 11 18 25	5 12 19 26	6 13 20 27	4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	1 8 15 22 29	2 9 16 23 30	3 10 17 24 31	8 15 22 29	9 16 23 30	10 17 24	11 18 25	12 19 26	13 20 27	14 21 28
		0.0	TOB	FR					NOV	/FMF	BFR					DEC	EMB	FR		
Мо	Τυ	We		Fr	Sa	Su	Мо	Τυ	We			Sa	Su	Мо	Τυ	We			Sa	Su
6 13 20	7 14 21	1 8 15 22	2 9 16 23	3 10 17 24	4 11 18 25	5 12 19 26	3 10 17	4 11 18	5 12 19	6 13 20	7 14 21	1 8 15 22	2 9 16 23	1 8 15 22	2 9 16 23	3 10 17 24	4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28



24 25 26 27 28 29 30

29 30 31

27 28 29 30 31



FOR YOUR HANDMADE BUSINESS

Before you fill in your monthly action plan, always reflect back to your one-year goal first.

Next fill in your goals for the month, visualize yourself achieving your goal, and feel grateful for it. Set a reward for yourself if you achieve your goal. Make a list of intentions or actions you will take to feel good and stay in positive emotional vibration.

List the skills and habits you want to learn this month.

Write down the top 3 action steps to take in order to achieve these goals (20% of the tasks that give you 80% of the results).

With our monthly planner, you'll be able to visually see the whole month with major holidays. We've added a place for you to keep track of your top monthly tasks as well as popular social media topics for the month. Use the topics to keep the conversation going on your social media accounts.

It also includes our Signature PPP Planning system:

- **Production** This is a list of holiday and season products to be making. The goal here is to always work in advance in order to have your shop full of items before buyers start buying. You'll see the production list on the bottom of the monthly calendar.
- **Promotion** This is a list of holiday or seasonal products to be marketing. You can market your items using email, Facebook, Instagram, Pinterest, and TikTok, etc. You'll see the promotion list on the bottom of the monthly calendar.
- **Pipeline** This is a list of holiday or seasonal products to be thinking of and possibly purchasing supplies for. These are items that will be popular in the coming months as well as sales to be planning. At the making of this planner, supplies could be limited due to supply chain issues.

Keywords that Worked

Write your most useful keywords in this section. These can be new ones discovered, or ones that convert. Keywords should be used on Etsy, Pinterest, and all social media.

Top 3 Products

Keep track of what your top 3 products are for the month so that you can repeat the process next year during this same time. Top 3 does not only mean sales. Pay attention to those getting shared on social media and Pinterest. Your top 3 are what to make more of or similar.

Monthly Wins

Write down your wins! This is important because as a business owner, we have days we might want to quit and when this happens, it helps to look back on your wins to keep up motivation and inspiration. Wins are what you determine.





FOR YOUR HANDMADE BUSINESS

Monthly Challenges

In this section, write down the area of your business that needs the most work for that month. This could be setting up new processes such as a Pinterest account, supply challenges, how to get lower shipping costs, converting more sales from emails or Facebook lives, etc. We all have strategies we 'want' to learn but don't have time right away. I find that writing my challenges down when I have them, gives me a complete list to refer back to. During the summer months when sales are slow, I pull out my list and decide which trainings to either purchase or review to learn how to overcome my challenges. We have a trainings on marketing your handmade business at howtosellhandmade.com.

In addition, we've included a monthly checklist of items needed to be completed on a monthly basis in order to stay on top of the business side such as recording expenses and planning.

Reflect & Celebrate

Fill in and celebrate your achievements for the quarter as well as lessons learned, distractions, and fears, and create action steps.

Wheel of Life

Next, complete the Wheel of Life - Check how balanced you lived your life. Highlight or shadow in the wheel of life, from 1-10, for each part of your life. Then connect the numbers and see how well you are doing. Learn what parts of your life you are neglecting too much and need harmony in. Observe how your emotions and feelings changed over the days, weeks, and months. Become aware of them and change them to more positive feelings and emotions so you can attract and manifest your dream life more easily.



JANUARY 2025

TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	1	2	3	4	5
	New Year's Day	Hanukkah Ends			
7	8	9	10	11	12
14	15	16	17	18	19
	Estimated Taxes Due				
21	22	23	24	25	26
28	29	30	31		
	7 14 21	New Year's Day	New Year's Day Hanukkah Ends 7 8 9	New Year's Day Hanukkah Ends	New Year's Day

SOCIAL MEDIA TOPICS: Organization, winter weddings, healthy lifestyle, super bowl, valentine's day, winter decor

PRODUCTION

Valentine's Day Spring Easter St. Patrick's Day Year Round

PROMOTION

Mardi Gras Winter Valentine's Day Year Round Spring

PIPELINE

St. Patrick's Day
Spring
Easter
President's Day Sale

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



JANUARY 2025

JANUAKY ZUZS	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage O Plan this Month & Next Month's Products O Review Inventory O Review & Pay Down Debts, Invoices O Complete Monthly Tracking Sheets	THIS MONTH'S WINS
Update Cover Photos Update Content Calendar Update Website Homepage Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices	FEEL GOOD INTENTIONS
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	



FEBRUARY 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
					1	2
						Groundhog Day
3	4	5	6	7	8	9
						Super Bowl
10	11	12	12	13	14	15
					Valentine's Day	
16	17	18	19	20	21	22
	President's Day					
23	24	25	26	27	28	

SOCIAL MEDIA TOPICS: Black History Month, super bowl, organization, winter weddings, healthy lifestyle, valentine's day, winter decor, American Heart Month, Mardi Gras, Leap Year

PRODUCTION

Spring Easter St. Patrick's Day Year Round Weddings

PROMOTION

Mardi Gras Valentine's Day St. Patrick's Day Easter Spring President's Day Sale

PIPELINE

Spring Easter Mother's Day

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



FEBRUARY 2025

THIS MONTH'S WINS
FEEL GOOD INTENTIONS
SKILLS/HABITS TO LEARN



MARCH 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY		
						1		
						Ramadan Starts		
2	3	4	5	6	7	8		
		Mardi Gras	Ash Wednesday					
9	10	11	12	13	14	15		
Daylight Savings Begins					Holi / Purim			
16	17	18	19	20	21	22		
	St. Patrick's Day			First Day of Spring				
23	24	25	26	27	28	29		
30	31	SOCIAL MEDIA TOPICS: St. Patrick's Day, spring, taxes, pastels, gardening, outdoor fun, Passover, floral patterns, Spring Break, weddings, Women's						
	Eid al-Fitr	History Month						

PRODUCTION

Spring Mother's Day Graduation Year Round Cinco de Mayo

PROMOTION

Spring Easter After Winter Sale St. Patrick's Day

PIPELINE

Graduation Weddings Mother's Day Summer Father's Day 4th of July

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



MARCH 2025

MARCH 2025	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST Update Cover Photos Update Content Calendar Update Website Homepage Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices Complete Monthly Tracking Sheets Look at Past Month for Trends Review Next Month's Holidays Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud	THIS MONTH'S WINS FEEL GOOD INTENTIONS
Review Staff - Make Notes in File	
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	



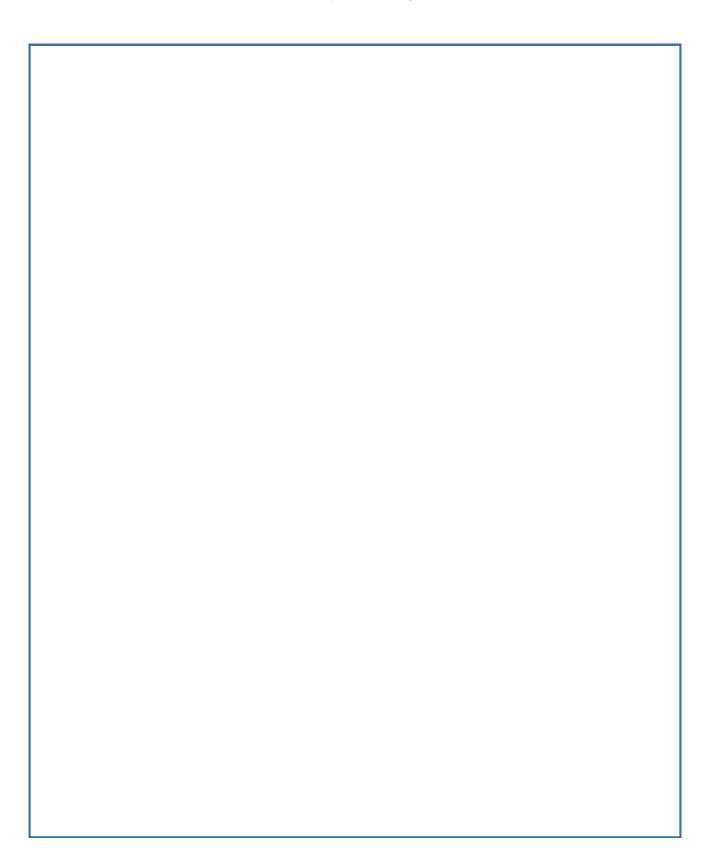
90-DAY REFLECTION

WAS I IN HARMONY?

CELEBRATE TOP 10 ACHIEVEMENTS	CAREER
1	CAN
2	Str. Sonal GROWTH
3.	is to the
Ч.	SONAL GRO
5.	WI THE STATE OF TH
6.	
7.	MITTER!
8.	HEALTH HEALTH
9.	
10.	to to
10.	RELATIONSHIPS
HOW CAN I BRING MORE HARMONY?	
HOW CAN I DRING MORE HARMONI!	WHAT DID I LEARN?
	1
	2.
	3
PEOPLE I LEARNED FROM	4.
	5
	DISTRACTIONS/MENTAL BLOCKS/FEARS
	1
	2
WHAT ACTIONS DO I NEED?	3
	4
	5
	HOW DID I MAKE MYSELF FEEL GOOD?
LIHAT DID NAT HADDEN A LIHVO	1
WHAT DID NOT HAPPEN & WHY?	2.
	3
	4.



NOTES





APRIL 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	1	2	3	4	5	6
	April Fool's Day					
7	8	9	10	11	12	13
					Passover	Palm Sunday
14	15 Estimated Taxes Due Tax Day	16	17	18 Good Friday	19	20 Easter
21	22	23	24	25	26	27
28	29	30				

 ${\color{red}\textbf{SOCIAL MEDIA TOPICS:}} \ \textbf{April Fool's Day, Passover, taxes, Autism Awareness Month}$

PRODUCTION

Weddings
Summer
4th of July
Graduation
Memorial Day / Patriotic
Father's Day

PROMOTION

Easter Spring Mother's Day Graduation Weddings Memorial Day / Patriotic

PIPELINE

Back to School Graduation Memorial Day Sale Mother's Day Summer Cinco de Mayo

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



APRIL 2025

APRIL 2025	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST Update Cover Photos Update Content Calendar Update Website Homepage Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices Complete Monthly Tracking Sheets Look at Past Month for Trends Review Next Month's Holidays Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File	THIS MONTH'S WINS FEEL GOOD INTENTIONS
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	





If you're new in business, you may not be aware that sales slow down in the summer months. This is typical for most industries and one of the reasons retail decided to do Christmas in July sales and why Amazon hosts Prime Days. But I like to see this as an opportunity to get stuff done that I'm typically waiting on because I don't have the time. Just because sales are slow, doesn't mean our business has to come to a halt.

Here's a list of creative business projects to focus on during slow summer months, along with reasons why they're important for small businesses:

1. Launch a Social Media Campaign

- **Project:** Create a themed social media series, such as "Behind the Scenes of My Crafting Process," "Christmas in July" promotions, or interactive polls about future product ideas.
- Why It's Important: Social media campaigns boost brand visibility and engagement, keeping your business top of mind even when customers aren't actively shopping. They also help build a community around your brand.

2. Start or Enhance Email Marketing Efforts

- **Project:** Build an email list or create a summer-themed newsletter series that includes updates, tips, and exclusive discounts.
- Why It's Important: Email marketing builds direct relationships with your audience, driving traffic to your store. It's cost-effective and allows for personalized communication, increasing customer loyalty.

3. Create Seasonal Product Mockups

- **Project:** Design new product prototypes or mockups for fall and winter holidays, like Halloween wreaths or Christmas centerpieces.
- Why It's Important: Pre-planning holiday inventory ensures you're ready for peak sales periods. Sharing mockups early can generate excitement and gather feedback from your audience.

4. Revamp Your Online Store

- **Project:** Optimize product descriptions, update photos, and improve navigation on your Etsy shop or website.
- Why It's Important: A user-friendly, attractive store increases conversions and builds trust with customers. Enhancements to SEO can also improve your visibility in search results.

5. Plan and Batch-Create Content

- **Project:** Write blog posts, film tutorials, or create reels for upcoming launches or evergreen topics.
- Why It's Important: Consistently posting content keeps your audience engaged and improves your visibility on platforms. Preparing in advance reduces stress during busier seasons.





6. Develop a Customer Loyalty Program

- **Project:** Design a rewards program for repeat customers, like discounts for referrals or points for purchases.
- Why It's Important: Loyal customers generate repeat sales and often serve as your best advocates through word-of-mouth recommendations.

7. Host a Virtual Workshop or Event

- **Project:** Plan a low-cost online class on a related topic, such as a bow-making workshop or wreath styling session.
- Why It's Important: Virtual events create an additional revenue stream and allow you to connect with your audience while showcasing your expertise.

8. Collaborate with Other Creatives

- Project: Partner with a complementary business for a summer giveaway or product bundle.
- Why It's Important: Collaborations expand your reach by exposing your brand to a new audience and creating a sense of community.

9. Build a Resource Library or Guides

- **Project:** Create downloadable resources, such as a "Seasonal Decor Checklist" or "How to Choose the Right Wreath for Your Door."
- Why It's Important: Valuable content establishes you as an authority in your niche and attracts potential customers to your business.

10. Evaluate and Refine Your Business Strategy

- **Project:** Review past sales data, update pricing, or create a strategic plan for the next six months.
- Why It's Important: Reflecting on your performance helps you make data-driven decisions, ensuring your business continues to grow and adapt to market demands.

11. Start a Blog or Expand Your Current One

- **Project:** Write posts on topics your customers love, such as "Top Trends in Summer Wreaths" or "How to Care for Your Silk Flowers."
- Why It's Important: Blogging improves your SEO, attracting more organic traffic to your site and establishing you as an expert in your field.

12. Develop New Packaging or Branding Materials

- Project: Design upgraded product packaging or branded inserts to include in shipments.
- Why It's Important: Professional packaging enhances the customer experience, making your products memorable and increasing the likelihood of repeat purchases.





13. Expand into a New Sales Channel

- **Project:** Explore selling on another platform like Amazon Handmade, Etsy, or your own Shopify site.
- Why It's Important: Diversifying your sales channels reduces reliance on a single platform and opens up new opportunities to find customers.

14. Participate in Summer Markets or Shows

- Project: Look for pop-up markets or craft fairs to showcase your products locally.
- Why It's Important: In-person events increase brand exposure, provide instant customer feedback, and often lead to additional online sales.

15. Attend an Event to Network with Others in Your Niche

- **Project:** Sign up for a conference, trade show, workshop, or meetup related to your niche, such as craft expos, floristry seminars, or creative business retreats.
- Why It's Important: Networking connects you with like-minded professionals, helps you stay updated on industry trends, and opens doors to collaboration opportunities. These events can also provide inspiration, skills, or tools to elevate your business.

16. Plan a Total Rebrand for Your Business

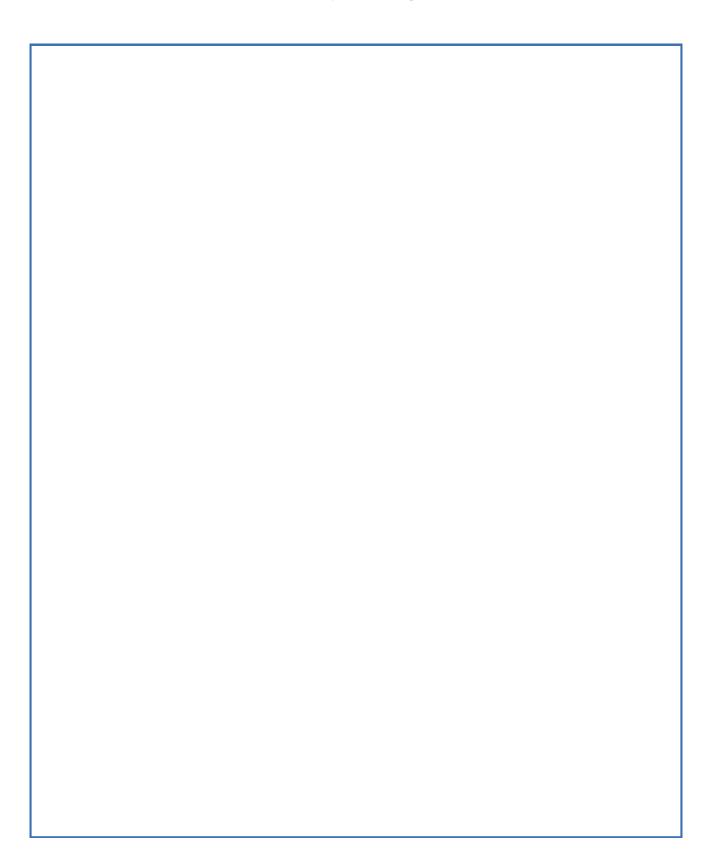
- **Project:** Outline and execute a rebranding strategy, including updating your logo, website, social media profiles, packaging, and marketing materials to reflect your new brand identity.
- Why It's Important: A rebrand can reinvigorate your business, attract a new audience, and better communicate your values and vision to your ideal customers. It also gives you a fresh start and a chance to align your brand with your current goals.

If you need assistance on how to get started in the above ideas or need support during this process, join us in our <u>How to Sell Handmade membership group</u>.





NOTES





MAY 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
			1	2	3	4
5	6	7	8	9	10	11
Cinco de Mayo	Teacher Appreciation Day					Mother's Day
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	
Many and all Bu						
Memorial Day						

SOCIAL MEDIA TOPICS: Mother's Day, Memorial Day, Graduation, Summer, outdoor barbecue, vacations

PRODUCTION

Summer Patriotic Father's Day Year Round Weddings

PROMOTION

Memorial Day Mother's Day Graduation Summer Cinco de Mayo Memorial Day Sale

PIPELINE

Fall
Halloween
Back to School
First Day of Summer
Father's Day
Christmas in July

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
0	0	J
REWARD:	REWARD:	REWARD:



MAY 2025 KEYWORDS THAT WORKED TOP 3 PRODUCTS THIS MONTH'S WINS MONTHLY TO-DO LIST Update Cover Photos Update Content Calendar Update Website Homepage O Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices Complete Monthly Tracking Sheets O Look at Past Month for Trends Review Next Month's Holidays FEEL GOOD INTENTIONS Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File

	MONTHLY	CHALLENGES	

SKILLS/HABITS TO LEARN

REMEMBER FOR NEXT YEAR...



JUNE 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
						1
2	3	4	5	6	7	8
9	10	11	12	13	14 Flag Day	15 Father's Day
16 Estimated Taxes Due	17	18	19 Juneteenth	20 First Day of Summer	21	22
23	24	25	26	27	28	29
30	SOCIAL MEDIA 1 Pride Month	OPICS: Summer	vacation, campir	ng, beach, Father	's Day, first day o	f summer,

PRODUCTION

Back to School Fall Halloween Year Round Patriotic

PROMOTION

Father's Day Summer Patriotic 4th of July After Spring Sale

PIPELINE

Christmas Fall Halloween Back to School Thanksgiving Fall Weddings

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



JUNF 2025

JUNE 2025	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage O Plan this Month & Next Month's Products O Review Inventory O Review & Pay Down Debts, Invoices O Complete Monthly Tracking Sheets O Look at Past Month for Trends O Review Next Month's Holidays O Reconcile Books with Bank Statements O Put Away Money for PROFIT & SAVINGS O Taxes - File Returns and Pay All Taxes O Backup Computer Data O Move Mobile Photos to Cloud	THIS MONTH'S WINS FEEL GOOD INTENTIONS
Review Staff - Make Notes in File	
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	

90-DAY REFLECTION

WAS I IN HARMONY?

CELEBRATE TOP 10 ACHIEVEMENTS	2
1.	CAREER
2.	NERSONAL GROWTH
3.	To MAL GRO
4.	The state of the s
5.	The state of the s
6.	
	HEALINE HEALING
<i>7</i>	HEALTH HEALTH
8	
9.	Le Le
10	RELATIONSHIPS
HOW CAN I BRING MORE HARMONY?	130
HOW OHN I DRING FIORE HIRPIONIE	WHAT DID I LEARN?
	1
	2
	3
PEOPLE I LEARNED FROM	4
	5
	DISTRACTIONS/MENTAL BLOCKS/FEARS
	1
LULAT ACTIONS DA LUSEDO	2
WHAT ACTIONS DO I NEED?	3.
	9. 5.
	HOW DID I MAKE MYSELF FEEL GOOD?
WHAT DID NOT HAPPEN & WHY?	l
William of the first that the will:	2. 3.
	υ .
	4





These three things I will make my surroundings cozy with:
These three things I will do every morning:
These three things I will pamper myself with regularly:
These three places I will visit:
I will connect with my loved ones in these three ways:
With these three presents I will reward my successes:



JULY 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	1	2	3	4	5	6
				Independence Day		
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

SOCIAL MEDIA TOPICS: 4th of July, Christmas in July, back to school, beat the heat, weather, staycation

PRODUCTION

Christmas
Fall / Thanksgiving
Halloween
Back to School
Patriotic
Year Round

PROMOTION

Summer
Patriotic
Christmas in July
Year Round
Independence Day Sale
Christmas in July Sale

PIPELINE

Christmas Fall Thanksgiving Halloween Back to School Labor Day Sales

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



JULY 2025

JULY 2025	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage O Plan this Month & Next Month's Products Review Inventory O Review & Pay Down Debts, Invoices O Complete Monthly Tracking Sheets O Look at Past Month for Trends O Review Next Month's Holidays O Reconcile Books with Bank Statements	THIS MONTH'S WINS ———————————————————————————————————
 Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File 	
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	

AUGUST 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

SOCIAL MEDIA TOPICS: Back to school, tailgating, football, first day of school, beat the heat, dog days of summer

PRODUCTION

Christmas
Fall / Thanksgiving
Halloween
Patriotic
Year Round
Breast Cancer Awareness

PROMOTION

Back to School Summer Patriotic Fall Beat the Heat Sale

PIPELINE

Christmas
Fall
Thanksgiving
Dia de los Muertos
Labor Day Sales
Breast Cancer Awareness

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



AUGUST 2025

KEYWORDS THAT WORKED
THIS MONTH'S WINS
FEEL GOOD INTENTIONS
SKILLS/HABITS TO LEARN



SEPTEMBER 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
1	2	3	4	5	6	7
Labor Day						
8	9	10	11	12	13	14
			Patriot's Day			
15	16	17	18	19	20	21
Estimated Taxes Due						
22	23	24	25	26	27	28
First Day of Fall	Rosh Hashanah					
29	30					

SOCIAL MEDIA TOPICS: Labor Day sales, first day of autumn, fall decor, pumpkin carving, mantle decorating, fall weddings, winter

PRODUCTION

Christmas
Fall / Thanksgiving
Halloween
Hanukkah
Patriotic
Year Round

PROMOTION

Fall
Back to School
Halloween
Year Round
Labor Day Sale
Patriotic

PIPELINE

Pink & Black Friday Offers
Winter
Christmas
New Years
Hanukkah
Breast Cancer Awareness

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



SEPTEMBER 2025

TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage O Plan this Month & Next Month's Products O Review Inventory O Review & Pay Down Debts, Invoices O Complete Monthly Tracking Sheets O Look at Past Month for Trends O Review Next Month's Holidays O Reconcile Books with Bank Statements O Put Away Money for PROFIT & SAVINGS	THIS MONTH'S WINS FEEL GOOD INTENTIONS
 Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File 	
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
NEMEMBER FOR NEVT VEAR	
REMEMBER FOR NEXT YEAR	

KEYWORDS THAT WORKED



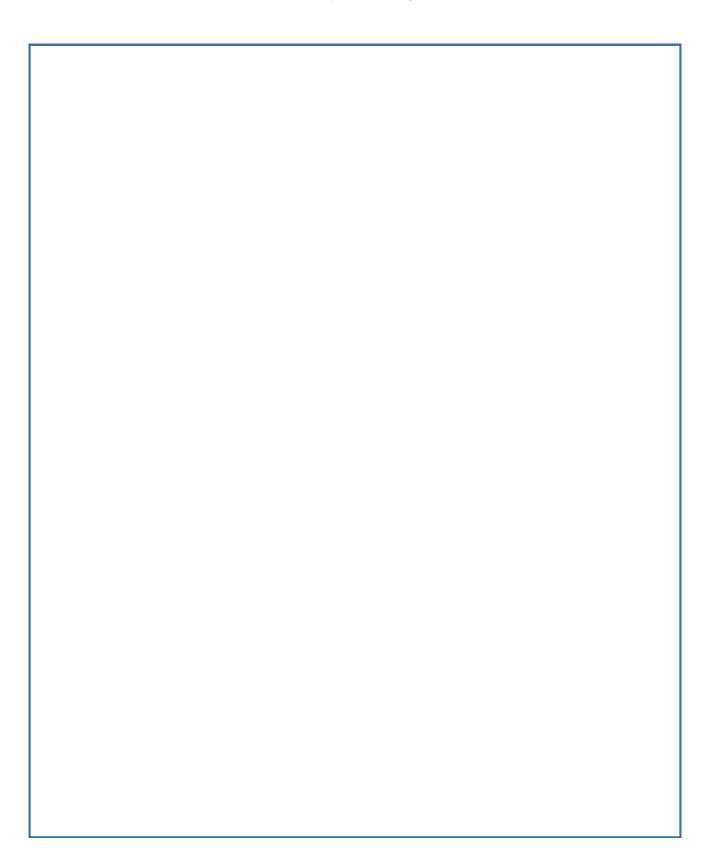
90-DAY REFLECTION

WAS I IN HARMONY?

CELEBRATE TOP 10 ACHIEVEMENTS	51
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6.	= 7
1	HEALINE HEALINE
8	\$ \ \frac{1}{2}
9	
10	RELATIONSHIPS TO
	RELATION
HOW CAN I BRING MORE HARMONY?	WHAT DID I LEARN?
	1
	2.
	3.
PEOPLE I LEARNED FROM	4.
PLOPEL I LLAKNED I KUM	5.
	DISTRACTIONS/MENTAL BLOCKS/FEARS
	1
	2.
WHAT ACTIONS DO I NEED?	3.
	4.
	5
	HOW DID I MAKE MYSELF FEEL GOOD?
	1.
WHAT DID NOT HAPPEN & WHY?	
William 515 1101 11111 1211 5 William	2.
W	2. 3.



NOTES





OCTOBER 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
		1	2	3	4	5
			Yom Kippur			
6	7	8	9	10	11	12
13	14	15	16	17	18	19
Columbus Day			Boss's Day			
20	21	22	23	24	25	26
Diwali						
27	28	29	30	31		
				Halloween		

SOCIAL MEDIA TOPICS: Halloween, fall trends, Thanksgiving recipes, pumpkin decor, winter, vacations, Oktoberfest, Breast Cancer Awareness Month (pink), Down syndrome Awareness Month (blue & yellow)

PRODUCTION

Christmas Fall Winter Religious Hanukkah Patriotic

PROMOTION

Halloween
Fall / Thanksgiving
Dia de los Muertos
Christmas
Year Round
Patriotic

PIPELINE

Christmas Hanukkah Pink & Black Friday Offers Winter Valentine's Day Friendsgiving

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



OCTOBER 2025

OCTOREK 7072	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices Complete Monthly Tracking Sheets Look at Past Month for Trends Review Next Month's Holidays Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS	THIS MONTH'S WINS FEEL GOOD INTENTIONS
 Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File 	
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
REMEMBER FOR NEXT YEAR	



NOVEMBER 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
					1	2
						Daylight Savings Ends
3	4	5	6	7	8	9
10	11 Veteran's Day	12	13	14	15	16
17	18	19	20	21 Pink Friday	22	23
24	25	26	27	28	29 Shop Small	30
			Thanksgiving	Black Friday	Saturday	

SOCIAL MEDIA TOPICS: Thanksgiving, Pink Friday, Black Friday, Christmas decor, Christmas gifts, gift ideas, Dia de los Metros, Veteran's Day Sale, Friendsgiving, Alzheimer's Awareness, Military Appreciation

PRODUCTION

Christmas Valentine's Day New Years Religious Mardi Gras Winter

PROMOTION

Thanksgiving
Christmas
Hanukkah
Winter
Veteran's Day Sale
Pink & Black Friday Offers

PIPELINE

Mardi Gras Spring Valentine's Day Winter (not Christmas) New Years Kwanzaa

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS	ACTION STEPS	ACTION STEPS
1	1	1
2	2	2
3	3	3
REWARD:	REWARD:	REWARD:



NOVEMBER 2025

NONEWREK 7072	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST O Update Cover Photos O Update Content Calendar O Update Website Homepage O Plan this Month & Next Month's Products O Review Inventory O Review & Pay Down Debts, Invoices O Complete Monthly Tracking Sheets	THIS MONTH'S WINS
 Look at Past Month for Trends Review Next Month's Holidays Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File 	FEEL GOOD INTENTIONS
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN

DECEMBER 2025

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
1	2	3	4	5	6	7
Cyber Monday	Giving Tuesday					
8	9	10	11	12	13	14
15	16	17	18	19	20	21
Hanukkah Starts						First Day of Winter
22	23	24	25	26	27	28
Hanukkah Ends		Christmas Eve	Christmas Day	Kwanzaa Begins		
29	30	31				
Julie's Birthday 👺		New Year's Eve				

SOCIAL MEDIA TOPICS: Christmas, entertaining, Kwanzaa, decor, Hanukkah, resolutions, New Year's, snow engagements, first day of winter

PRODUCTION

Valentine's Day Mardi Gras Spring New Years Year Round

PROMOTION

Winter (not Christmas)
Christmas
Hanukkah
Kwanzaa
New Years
Valentine's Day

PIPELINE

Spring Easter St. Patrick's Day President's Day Sale Mardi Gras Winter

DESIRED GOALS FOR THE MONTH

GOAL 1	GOAL 2	GOAL 3
ACTION STEPS 1 2 3	ACTION STEPS 1 2 3	ACTION STEPS 1 2 3
REWARD:	REWARD:	REWARD:



DECEMBER 2025

DECEMBER 7072	KEYWORDS THAT WORKED
TOP 3 PRODUCTS	
1	
2	
3	
MONTHLY TO-DO LIST Update Cover Photos Update Content Calendar Update Website Homepage Plan this Month & Next Month's Products Review Inventory Review & Pay Down Debts, Invoices Complete Monthly Tracking Sheets Look at Past Month for Trends Review Next Month's Holidays Reconcile Books with Bank Statements Put Away Money for PROFIT & SAVINGS Taxes - File Returns and Pay All Taxes Backup Computer Data Move Mobile Photos to Cloud Review Staff - Make Notes in File	THIS MONTH'S WINS FEEL GOOD INTENTIONS
	01/11 1 0 / 4 / 10 1 T / 10 / 10 / 10 / 10 / 10 / 10
MONTHLY CHALLENGES	SKILLS/HABITS TO LEARN
DEMEMBED FOR NEVT VEAR	
DEMEMBED END NEXT YEAD	



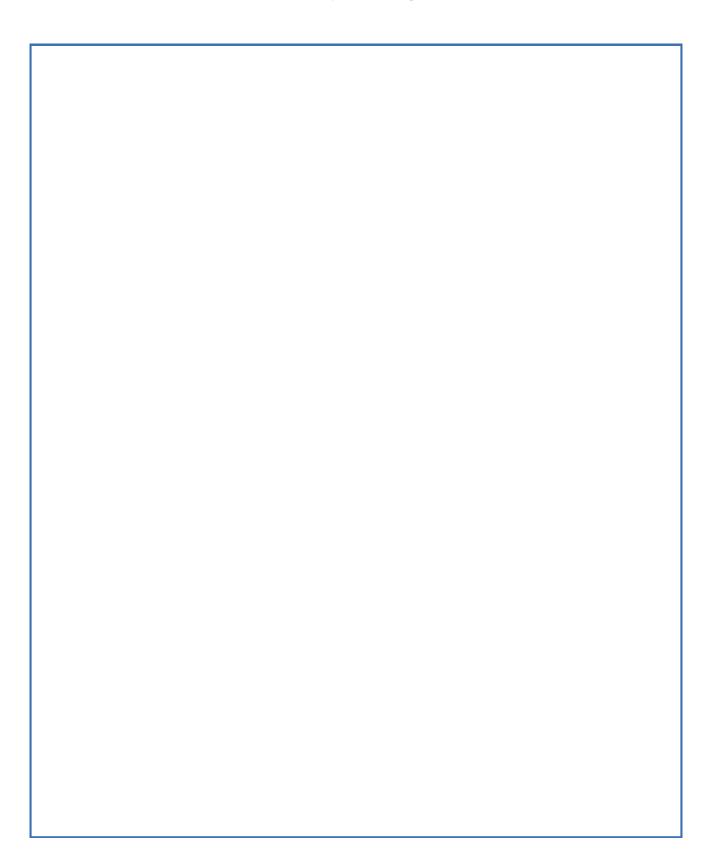
90-DAY REFLECTION

WAS IIN HARMONY?

CELEBRATE TOP 10 ACHIEVEMENTS	
1.	CAREER
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1	MENTINE AND SOCIAL LIFE
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9	
10	E PELATIONS HIPS
	RELATION
HOW CAN I BRING MORE HARMONY?	WHAT DID I LEARN?
	1
	2.
	3.
PEOPLE I LEARNED FROM	ч.
PLOPEL I ELMKNED I KOM	5.
	DISTRACTIONS/MENTAL BLOCKS/FEARS
	1.
	1. 2.
WHAT ACTIONS DO I NEED?	1. 2. 3.
WHAT ACTIONS DO I NEED?	1. 2. 3. 4.
WHAT ACTIONS DO I NEED?	
WHAT ACTIONS DO I NEED?	4.
	4. 5.
WHAT ACTIONS DO I NEED? WHAT DID NOT HAPPEN & WHY?	4. 5.
	4. 5. HOW DID I MAKE MYSELF FEEL GOOD? 1.



NOTES





DAILY AGENDA





If I try to 'fit' tasks in, I always run out of time, so in this section I'm very mindful to schedule a time for everything (worship, family, reading, learning, creating, appointments, calls, etc.).

I make a list of my TOP THREE PRIORITIES! We know things happen out of our control and if we have a big to do list, most of it doesn't get completed. So I find that if I make my top 3 list, no matter what, I complete these and then I feel I accomplished something which gives me more confidence!

The self-care section is a place to take a moment for yourself each to help keep your mind focused when things get busy.

The daily task checklist is another place to remind myself in order to stay connected with the followers of my brand on social media and other items needed to be a successful seller of handmade. Make note of any appointments so you don't miss any important meetings.

RECOMMENDED READING

"The Creative Act: A Way of Being" by Rick Rubin

"Atomic Habits: An Easy & Proven Way to Build Good Habits & Break Bad Ones" by James Clear

"We Should All Be Millionaires: A Woman's Guide to Earning More, Building Wealth, and Gaining Economic Power" by Rachel Rodgers

"Secrets of the Millionaire Mind the Inner Game of Wealth" by T. Harv Eker

"Worthy: How to Believe You Are Enough and Transform Your Life" by Jamie Kern Lima

"Hot Button Marketing: Push the Emotional Buttons That Get People to Buy" by Barry Feig

"The Science of Getting Rich" by Wallace D. Wattles

"Think and Grow Rich Deluxe Edition: The Complete Classic Text (Think and Grow Rich Series) by Napoleon Hill

"Crash the Chatterbox: Hearing God's Voice Above All Others" by Steven Furtick

For a Complete List that I Add to Monthly, Check Out my <u>Amazon Shop</u>



DAILY AGENDA

TODAY'S DATE: TODAY'S GOAL: REWARD: WHAT I AM GRATEFUL OR EXCITED ABOUT WHAT WILL I DO TO FEEL HAPPY? TO-DO LIST TOP PRIORITY PRIORITY POSITIVE HABIT TRACKER Gratitude \bigcirc 0

DAILY AFFIRMATION

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6:30 AN	Λ
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7:30 A <i>N</i>	M
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8:30 A/	M
9:00 A/	M
9:30 A <i>l</i>	M
10:00 A	Μ
10:30 A	Μ
11:00 A <i>I</i>	M
11:30 A <i>l</i>	M
12:00 P/	M
12:30 P/	M
1:00 PA	Λ
1:30 PM	1
2:00 PA	<u></u>
2:30 PA	1
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4:00 PA	<u>Λ</u>
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DAILY AGENDA

TODAY'S DATE: TODAY'S GOAL:____ REWARD: WHAT I AM GRATEFUL OR EXCITED ABOUT WHAT WILL I DO TO FEEL HAPPY? TO-DO LIST TOP PRIORITY PRIORITY POSITIVE HABIT TRACKER Gratitude \bigcirc 0

DAILY AFFIRMATION

5:00 AM
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EMPOWERING QUESTIONS

QUESTIONS TO EMPOWER YOURSELF

With each answer also ask why and how it makes you feel.

QUESTIONS TO EMPOWER YOUR DAY

- 1. What am I [HAPPY, EXCITED, PROUD, GRATEFUL, ENJOYING, COMMITTED, LOVE] in my life right now?
- 2. How can I make myself feel happy/good today?
- 3. How can I be present in the now?
- 4. How can I have more inner peace today?
- 5. What can I give today?
- 6. What are my 5 most important goals today?
- 7. What will I do to achieve my goals?
- 8. What help or guidance can I ask for today?
- 9. What can I pray for today?
- 10. If this were the last day of my life, how would I live?

QUESTIONS TO EMPOWER YOUR NIGHT

- 1. How did I follow my passion today?
- 2. How was I a giver today?
- 3. What did I learn today to help with my goals?
- 4. How was my energy today? How can I improve?
- 5. Did I follow my intuition today? If so, how?
- 6. Did I allow things to flow without trying to control the outcome?
- 7. What is the best thing that happened to me today?
- 8. Did I celebrate my progress?
- 9. What am I grateful for today?
- 10. What help or guidance can I ask for from God?





THE PAST YEAR IN THREE WORDS Choose three words to define your past year:
THE BOOK OF MY PAST YEAR A book or a movie was made about your past year. What title would you give it?
FAREWELL TO YOUR LAST YEAR If there is anything else left that you would like to write down, or there is anybody you would like to say goodbye to, do it now.



CLOSING REMARKS

In closing, it's important to remember that every great creation starts with a single, intentional step. You, as an entrepreneur in the crafting or creative industry, have the unique ability to bring ideas to life, not just in your products, but in every aspect of your life. This planner has guided you through setting goals, establishing positive habits, and managing your daily and monthly business tasks, all while reflecting on your progress. But remember, this is just the beginning.

Your journey towards conscious creation and breaking through limiting beliefs is an ongoing process. Every goal you've set, every habit you've cultivated, is a step towards realizing your full potential. The beauty of your path lies in its continuous growth and the increase that comes with every small victory. Think of this planner not just as a tool, but as a companion on your journey to success.

As you turn the page, know that this is not the end, but a new beginning. A beginning where you are more equipped, more inspired, and more determined to scale to new heights. The skills and insights you've gained here are seeds that, with nurture and care, will grow into the remarkable tree of your career and personal life. Always remember, the power of God lies within you.

And finally, an invitation to continue this journey with us: join our <u>business membership group</u>, where you'll find support, resources, and a community of like-minded individuals all striving to scale up their success. Together, we can achieve more, create more, and break through barriers that once seemed insurmountable. Let's keep the momentum going and turn your dreams into your reality.

Julie Siomacco

Designer & Business Mindset Coach

"THE ANSWERS LIE INSIDE YOU. ALL YOU NEED TO DO IS LOOK, LISTEN, AND TRUST!"







This year I will not procrastinate any more on
This year I will draw the most energy from
This year I will be the bravest when
This year I will say yes when
This year I advise myself to
This year will be special for me because



RESOURCES



ANNUAL CHECKLIST

YEARLY TO-DO LIST

O Review & Renew Insurance Policies
O Renew Legal Entity Paperwork & Fees
Renew Business License & Sales Tax PermitState
County or ParishCity
O Review Employee or Virtual Assistant Contracts, Policies, & Handbook
Set Annual GoalsFinancialPersonalSpiritual
O Review Expenses (make note of any recurring charges to add to your budget
O Branding Review (where do you need to change or update?)
O Review any Trademarks or Legal Protections for Renewal
File all Paperwork by End of Year
OClean up Computer Files & Images
O Clean up Phone Images & Files
O Purge Inactive Email Subscribers
Send Customer Surveys
O Update Customer Data
ADD YOUR OWN
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OPPORTUNITIES

MORE WAYS TO HELP YOUR BUSINESS

SUCCESS CIRCLE: HOW TO SELL HANDMADE

Our mission is to empower small businesses through a supportive community and comprehensive virtual training hub. We aim to inspire and motivate, helping members overcome barriers to reach their potential. We offer access to experts and a network of peers, focusing on growth and overcoming challenges. Our goal is to educate in digital and social media marketing, fostering a culture of determination and learning. We guide members to elevate their mission, envisioning a thriving collective of small businesses scaling new heights virtually.



LEARN MORE



WREATH MAKING OF THE MONTH CLUB

Wreath Making of the Month Club is an online community teaching you how to find your joy with Wreath Making and Faux Flowers. Each month you'll receive 10-12 new training videos from various design coaches. Videos consist of tutorials making projects, answering your questions, and critiquing or giving you feedback on your designs.

IDEAL CUSTOMER TRAINING

If you don't know who you're marketing too, you'll waste a lot of time and money. Knowing your ideal customer base ensures you're giving your audience and buyers information that can use and helps you to better serve them. With this training learn to determine who is your ideal customer.





OUR REIMAGINED LIFE PODCAST

Shifting my mindset and overcoming fears has allowed me to live a more meaningful and joyful life. I want to help others awaken their spirits by sharing stories, thoughts, and strategies that have helped me. The aim is to provide inspiration and guidance for those seeking happiness and self-worth.

GET IN TOUCH WITH US AT INFO@SOUTHERNCHARMWREATHS.COM

DISCLAIMER

The advice and strategies contained herein may not be suitable for your situation. You should consult with a professional where appropriate. The author nor publisher shall not be liable for any loss or profit or any other commercial damages, including but not limited to special, incidental, consequential, or other damages. All rights reserved.